

WE ARE CALIFORNIA'S **BUSINESS BANC**

Banc of California is California's premier, relationship-focused, full-service business bank. Our depth of resources and financial strength allow us to adapt quickly and thoughtfully, delivering the best solutions to help our clients achieve their financial goals. As one of the largest banks headquartered in California, we have the depth of resources to help your business grow and succeed.

Banc of California Is a Large, Stable and Well-Managed Institution

As of December 31, 2019, Banc of California had \$7.8 billion in assets and 40 offices, including over 30 full-service branch locations throughout Southern California.

Headquartered in Orange County, our geographic footprint extends from San Diego to Santa Barbara. With roots dating back to 1941, Banc of California has been serving Southern California for nearly 80 years.

Banc of California Is Financially Strong, with Positive 4th Quarter Earnings and Significant Capital

Banc of California earnings for the 4th quarter of 2019 were \$14.2 million. As of December 31, 2019, Banc of California had over \$1 billion in total capital and a total risk-based capital ratio of 17.46%, exceeding the regulatory minimum for being "well capitalized," the highest capital category for banks.

Relationship Focused, Relationship Driven

At Banc of California, we listen to our clients, ask thoughtful questions and respond with a tailored relationship-based approach to meet our clients' banking needs. Our unique blend of exceptional service and strategic advice has made Banc of California the bank of choice for business clients in Southern California.

From healthcare to manufacturing, commercial real estate to nonprofits and entertainment, we have teams with deep expertise that understand your business and can help you grow and succeed. Banc of California has established a reputation as a relationship-focused business bank committed to excellence in execution and innovation.



LEARN MORE ABOUT US:

For more information about banking with us, visit www.bancofcal.com.
For investor information, visit www.bancofcal.com/investor.



Headquarters:

3 MacArthur Place

Santa Ana, CA 92707

NYSE Listing:

BANC

Established:

1941

Holding Company:

Banc of California, Inc.

Website Address:

bancofcal.com

Financial Performance (as of 12/31/2019):

(\$ in millions)

Q4 2019 Net Earnings	\$14.3
Total Assets	\$7,828.4
Total Deposits	\$5,427.2
Total Gross Loans	\$5,974.5
Total Stockholders' Equity	\$907.2
Bank Capital Rating	Well Capitalized
Market Cap*	\$874.0

Locations:

40

Offices

31

Full-service branches

*As of 12/31/2019

Full-Time Equivalent Employees:

650+

TOGETHER **WE WIN**TM

Executive Client Team

Jared M. Wolff

President and Chief Executive Officer

Lynn Hopkins

Executive Vice President and Chief Financial Officer

Jay Sanders

President, Private and Specialty Banking

Hamid Hussain

President, Real Estate and Commercial Banking

John Sotoodeh

President, Community and Business Banking

