

## WE ARE THE BANC **FOR NONPROFITS**

Partnering financial services  
with public service.



**As California's Bank, we take great pride in supporting organizations and activities that enhance the quality of life in the communities where our customers and employees work, live and do business.**

By developing financial solutions and meaningful partnerships with a broad array of nonprofit organizations, we serve our diverse population and positively impact at-risk youth programs, affordable housing, veteran services, community revitalization, financial literacy education and workforce development.

### **We are the right-size local partner for your nonprofit financing and everyday banking**

As a community bank headquartered in California, we focus on organizations that serve the same communities we do. Our smaller geographical footprint and depth of resources allow us to directly invest in our local communities, provide an unparalleled level of service with a local team and engage our employees to play an active role in supporting our partner organizations to serve our communities.

### **Our relationships with nonprofits go well beyond traditional banking services**

Our greatest strength in serving the nonprofit sector lies not only in our understanding of your mission and financial services needs, but in our passion for serving as your financial partner to ensure the sustainability of your organization in its support of our communities.

#### **Since 2018, we have provided:**

- \$100M+ in Community Development Investments
- \$225M+ in Small Business CRA Loans in California
- \$1.25B+ in Community Development Loans
- 7,400+ hours of Community Service

For more information, please contact:

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# WE ARE THE BANC FOR NONPROFITS

## Our specialists are helping nonprofits succeed in challenging times

Having a partner who can help you create a strategic financial plan and identify financial solutions to navigate through challenges and uncertainties can make the difference in your success. We've built a team of specialists and support teams, including Community Reinvestment Act (CRA) experts. They know the region and its communities, understand their needs and are actively engaged with them. We are invested in supporting the communities we serve, and created a philanthropic BANC Foundation that provides grants, direct assistance and employee volunteerism in programs for financial literacy, affordable housing, community service and economic growth.

Your Relationship Manager will take the time to know you and your organization and tailor a suite of banking services that can include:

- Nonprofit-specific Process Consulting to help you with all applicable regulatory requirements<sup>1</sup>
- Full-service Treasury Management solutions to help you<sup>2</sup>:
  - Eliminate idle balances, with competitive earnings credits and interest rates
  - Speed up the collection of payments, dues and donations
  - Access 501(c)3 charitable discount rates for merchant services
  - Access multimillion-dollar FDIC insurance
  - Explore nonprofit financing options and tools, with your Relationship Manager providing ready access to local decision makers for services including<sup>3</sup>:
    - Operating lines of credit and short-term bridge financing
    - Long-term financing for capital improvements or expansion
    - Credit cards

Your Banc of California Relationship Manager will be happy to review these services with your team and explain how the right ones can work to help your organization thrive in today's challenging environment.

## Services for nonprofit organizations at a glance

### Nonprofit-specific Process Consulting and Treasury Management<sup>2</sup>

- Competitive earnings credits and interest rates
- 501(c)3 charitable discount rates for merchant services
- Multimillion-dollar FDIC insurance
- Revenue and receivables optimization
  - Remote Deposit Capture
  - Lockbox Services
  - Cash Processing
  - ACH Debit Origination
  - Merchant Credit Card Processing
- Information reporting, controls and risk management
  - Online banking
  - Check/statement imaging
  - Image Lockbox
  - ACH Positive Pay and Blocks and Filters
  - Payee Match Check Positive Pay

### Credit/Finance<sup>3</sup>

- Operating lines of credit and short-term bridge financing
- Long-term financing for capital improvements or expansion
- Credit cards

<sup>1</sup>Banc of California does not, and will not, provide any tax or legal advice. Contact a tax and/or legal professional. <sup>2</sup>Fees may apply. <sup>3</sup>All credit products subject to credit approval.

To learn more about the Banc of California Foundation, visit: [bancofcal.com/BANCFoundation](https://bancofcal.com/BANCFoundation)



**TOGETHER WE WIN<sup>®</sup>**

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