

# WE ARE THE BANC FOR TECHNOLOGY COMPANIES

Strategic banking programs  
to help you develop a  
robust financial platform



## Enjoy the great user experience of a strategic banking solution.

A great user experience is as important in banking as it is in software and just as empowering. So if other banks haven't offered you a strategic approach, you'll appreciate the difference a Banc of California Relationship Manager makes from Day One, as a single point of contact coordinating a team of specialists and making it easy to open and transition to your account and access it any time.

Leveraging state-of-the-art technology, the team will optimize your everyday transactions, give you instant access to robust reporting, help you enjoy returns on your working balances and provide responsive support at any time.

### Choose the Banc Suite of Services That Meets Your Needs

We offer four cost-effective Business Banc Suites of services designed for businesses of all sizes and types. Your Banc of California Relationship Manager will be happy to review all of the options with you.

#### Business Banc Value Suite

The Business Banc Value Suite is recommended for growing tech businesses with moderate transaction activity and Cash Management needs.

- Business Online Banking
- Business Mobile Banking w/ Mobile Checking Deposit<sup>1</sup>
- Business Bill Pay
- QuickBooks Integration<sup>2</sup>
- Small Business Line/Loan
- Small Business Card
- Merchant Services
- Payroll Services (Paychex<sup>3</sup>)
- Secure Card

### Lock in Cost Savings and Efficiencies With Earnings Credit Rates (ECR)

Our Earnings Credit Rate (ECR) program can help reduce monthly fees and eligible transaction fees, depending on the balance you maintain in a non-interest-bearing account. It's automatic and not taxable.

For more information, please contact:

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# TECHNOLOGY BANKING STRATEGICALLY TAILORED. EFFICIENTLY DELIVERED.

## We're Pro-Active About Helping You Grow Your Business



### Robust Reporting

Our system enables you to access real-time information at any time for reporting to investors and making strategic decisions that can drive the growth of your enterprise.



### Client-Centric Events

We create opportunities to connect clients who are in related and/or complementary industries, enabling them to explore partnerships that can help them grow together.



### Tailored Financing

From lines of credit to partner buyout financing, your Relationship Manager is ready to work with our Commercial Banking team to help build the lending solutions you need at every stage of your business.

## We'll Make the Transition From Your Current Bank Seamless

We're ready for your business whenever you're ready to come on board. With experience in transitioning accounts from other institutions to Banc of California, we can quickly get your account(s) up and running with minimal disruption to your existing banking practices and will be on call for any questions or issues that may arise.

## Business Banc Value Suite

### KEY DETAILS

#### Business Checking

Business Checking offers the freedom and flexibility every growing business needs that include additional free monthly items. Monthly service charge of \$15.00 waived with an average daily balance of \$10,000.

Up to 300 items (paid items, deposits and deposited items) processed each statement period, \$0.50 for each additional item.<sup>4</sup>

Minimum opening balance is \$100.00.

#### Business Online Banking

Business Online Banking provides advanced features and a wide range of self-service banking capabilities:

- 24/7 access to account information
- File and funds transfer
- State and federal tax payments
- Remittance manager
- Stop payments
- Commercial loan payments and advances
- Single sign-on
- Customer review and approval of designated transactions
- Account number masking
- Balance authentication options
- Account nicknames and favorites

#### Business Online Bill Pay

Our online bill pay makes the process of making onetime or recurring payments simple and easy. Pay vendors, creditors, and other electronically without writing a check with our easy-to-use Bill Pay portal.

#### Wire Services

Wire services provide a quick and easy way to send and receive real-time payments in multiple currencies using a secure electronic channel. Wires can be initiated using our Business Online or Business Mobile Service.

<sup>1</sup>Message and data rates may apply. All third-party trademarks referenced herein are the property of their respective owners <sup>2</sup>Intuit, Quicken, and QuickBooks are registered trademarks of Intuit Inc. <sup>3</sup>Payroll Services provided by Paychex, Inc. Banc of California, N.A. does not guarantee nor makes any warranties of any kind regarding Paychex's services or fulfillment of Paychex's promotions. <sup>4</sup>Additional fees may apply. Ask your relationship manager for details.

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